

Revenue Cycle Director for Professional Services

Morgan Hunter HealthSearch has been retained by **Centra Health** to identify and recruit for a Revenue Cycle Director for Professional Services. Centra is a financially stable and progressive three-hospital system providing care for patients throughout Central Virginia.

The **Revenue Cycle Director**, reporting to the Managing Director of Revenue Cycle, is responsible for providing administrative, technical and consultative leadership in all aspects of the patient encounter and revenue cycle management for the 150 member multi-specialty physician network. Emphasis is placed on optimizing policies, procedures, electronic systems, and internal or external resources to maximize efficiencies and performance.

Candidate **qualifications** include a related Bachelors' degree in accounting, finance, healthcare administration or other related discipline. Master's level preparation is strongly encouraged. Ideal candidates will also bring 3-5 years of current and applicable experience in full-spectrum revenue cycle management with a provider network of similar size and volume. The candidate will lead a team of nearly 30 FTEs, collaborate with other key departments, establish and monitor an operational budget and all external service providers. Key capacities include the ability to apply sophisticated analysis and trending models to relevant data, to manage work flow for staff, to communicate professionally throughout the organization, and to establish and achieve department performance standards.

Centra Health consists of 6,000 employees, a medical staff of 490, three area hospitals, health and rehabilitation centers, a regional cancer center and physician practices serving a large area of central Virginia. Other accolades include ranking by Forbes magazine as one of the safest hospitals in the country, magnet status for two of their hospitals, received the Beacon Award from the American Association of Critical Care Nurses, designation by Thomson Reuters as among Top 50 Cardiovascular Hospitals (6 times), by Hospitals and Health Networks magazine as One of the Most Wired, and holds multiple patient care designations from The Joint Commission.

This lush **community** is nestled in the foothills of the Blue Ridge range and offers a wealth of activities and diversions that can include an outdoor adventure, a history lesson or family fun. Located in the center of the Commonwealth, Lynchburg is a regional center for healthcare, education and industry. Centra Health is the City's largest employer, followed by pharmaceutical, nuclear technologies and materials handling companies. The area offers some of the highest-rated primary and secondary education in the nation, as well as 5 local colleges and universities. Cost of ratios are modest and carry no sacrifices to the quality of life.

If you or anyone you know may be interested in more detailed information about this position, please contact:

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